KfW IPEX Bank Your reliable Partner worldwide

Ekaterina Galitsyna, Director, Head of CIS Region

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KFW IPEX-Bank

KfW – A bank with a wide array of functions

Financing and supporting sustainable change at home and abroad

KFW

We promote Germany				We support the German and the European economy	We finance development
SMEs	Retail customers	Municipalities	Start-ups	National / International export and project finance	Developing and emerging countries
KFW			KFW CAPITAL	KFW IPEX-Bank	KfW Development Bank / KFW DEG

Our financings support major contemporary themes

Exports – infrastructure – environmental & climate protection – raw materials supplies

Export industry

Our financings enhance the success and boost the competitiveness of the German and European export industry.

Infrastructure and means of transport

Economic success needs modern means of transport and stable building, data and social infrastructure. Our financings support the global trade of goods.

Environmental and climate protection

Our tailored financings help make innovative energy projects and environmental protection projects possible.

Securing raw materials supplies

Production needs raw materials. We apply our sector know-how in basic industries to secure the supply of raw materials for manufacturing in Germany and Europe.

KfW and KfW IPEX-Bank

International leaders and winners of prestigious awards

World's top 50 safest banks

- KfW tops the 2022 ranking of the **World's 50 Safest Banks** for the 14th consecutive year
- Award issued by the US magazine Global Finance
- Result of a survey of 500 banks, with a specific focus on:
  - Long-term **credit rating**
  - **Total assets**

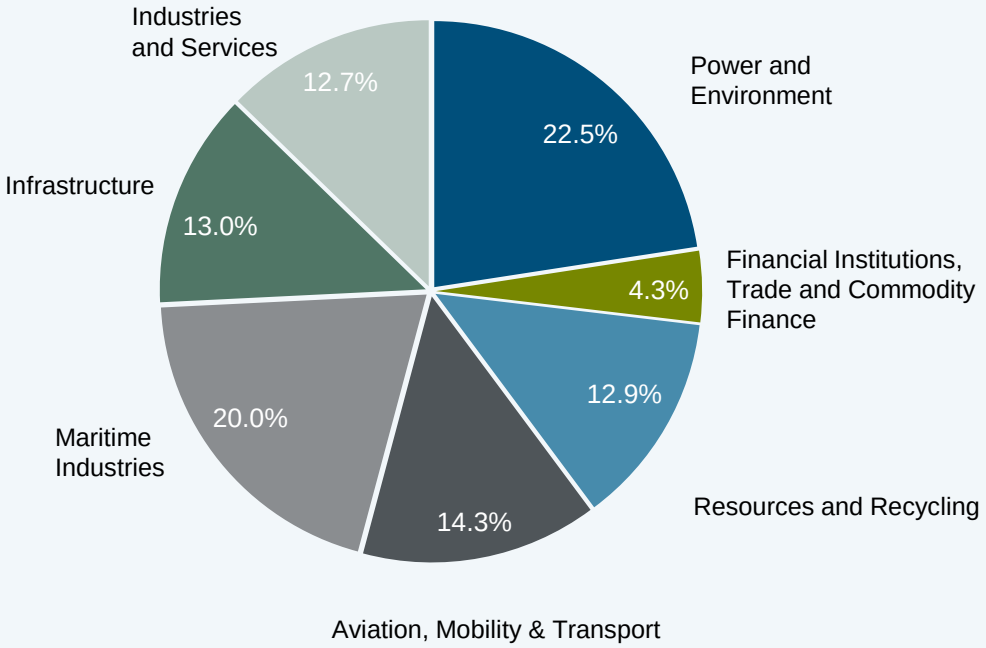
Leading export finance bank

- In an independent worldwide survey with feedback from around 450 participants in the export (finance) community KfW IPEX-Bank was chosen as best bank in export finance in 2020/21.
- KfW IPEX-Bank was a top scorer in all 6 key categories and achieved excellent results in
  - **Industry Expertise**
  - **Understanding of the client's business**
- Ranked among the top 3 banks five years in a row

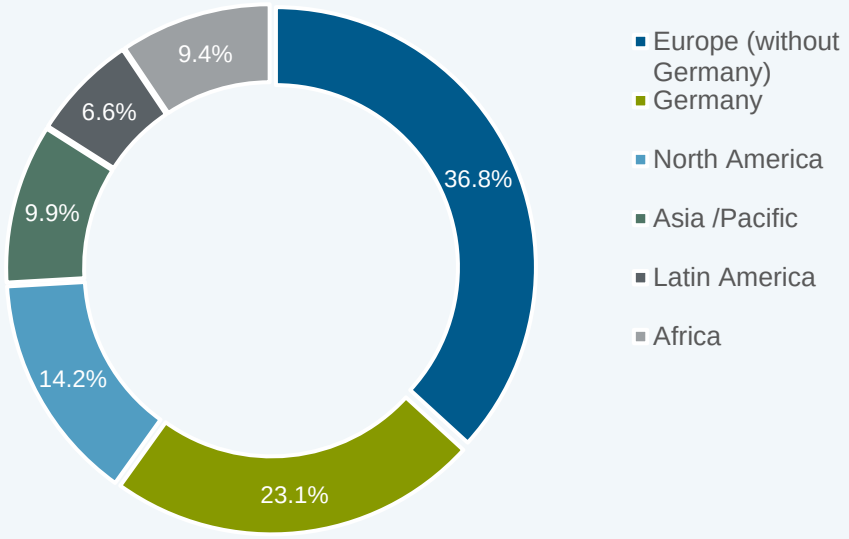
Our loan portfolio of EUR 71.1 billion

Broad sector and regional diversification

Breakdown by sector department

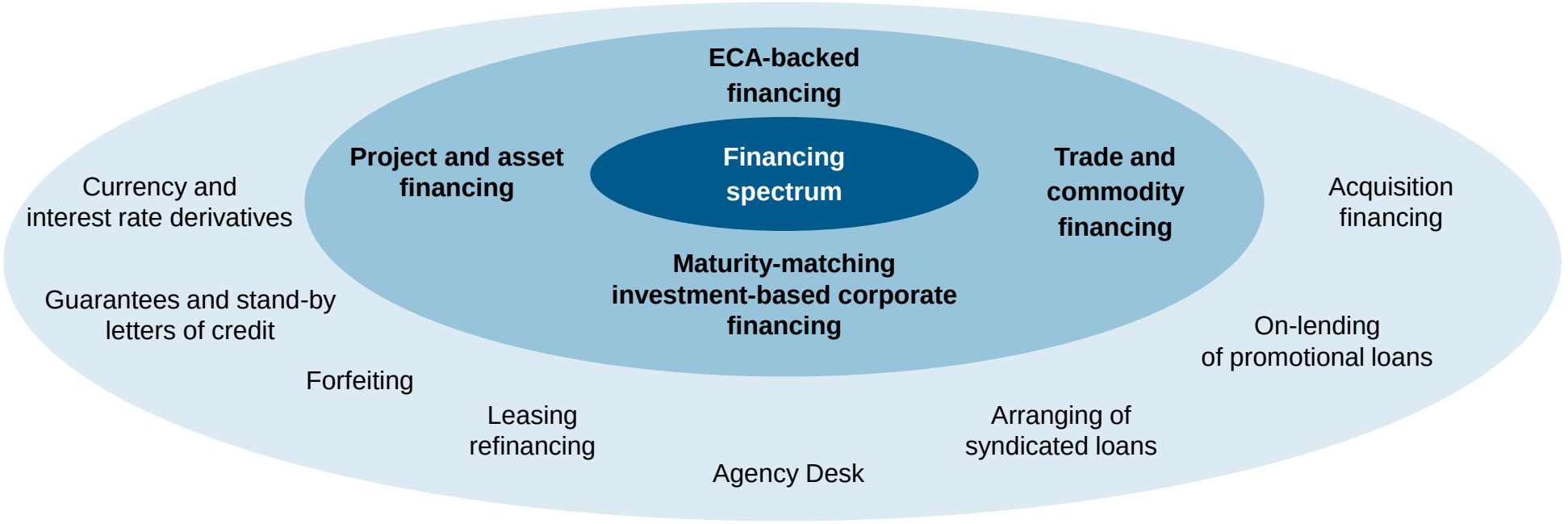


Breakdown by region



As of: 31-12-2022

From ECA-backed financing to tailored structured financing



Leading specialist financier for exports, investments and infrastructure in Germany and Europe – with personalised advice, extensive structuring expertise and broad market experience for medium to long-term products

Overview: Sustainable Finance Facilities

Definitions

SDGs

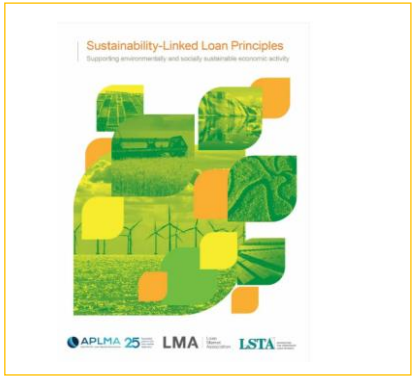
- Globally established framework for developing a sustainable future
- 17 goals defined by the United Nations for sustainable development with specified indicators and targets

Green Loan

- Green Loans = only for **environmental, ecological or climate friendliy projects** („Green Project“) with a positive impact
- The categorization of a project as Green Project has to be in line with the **Green Loan Principles (GLP)**

Sustainability Linked Loans

- Sustainability Linked Loans / ESG Linked Loans shall improve the sustainability performance of the borrower
- Material and challenging improvement in sustainability KPIs, measurable via Sustainability Performance Targets (SPT) **(SLP)**[1)]



Social Loans

- Social Loans = only for **social projects** .
- The categorization of a project requires **positive social impact** and has to be in line wih the Social Loan Principles **(SLLP)**[1)].

[1)] Die Grundsätze für grüne Kredite, für Kredite im Zusammenhang mit Nachhaltigkeit und für soziale Kredite wurden von der LMA, der APLMA und der LSTA entwickelt.

Get in touch with us – we will be glad to advise you:

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